JOB DEVELOPMENT AUTHORITY **Empire State** Development **DIRECT LOAN PROGRAM Program Purpose** To provide financing for the growth of manufacturing and other private businesses within New York State with the proceeds from the sale of New York State-guaranteed bonds **Program Highlights** Direct Loans of \$50,000 or more, depending on risk \$3.5 million limit on loans determined to be "low risk" Financing may be used for acquisition of land, structures, machinery and equipment Fixed and variable rate loans on machinery or equipment secured by a first priority lien on the underlying assets Second mortgage loans for real estate acquisitions, construction or renovations Real estate loans are secured by a second lien on the commercial property being financed and a proportionately co-equal first lien position with other lenders for machinery and equipment Combination of bank and JDA loans allows up to 90% financing of a real estate or materials and equipment project **Major Qualification** Loan recipients must agree to project specific job generation goals or face interest rate penalties if goals are not met **Eligibility** Manufacturing, distribution, warehousing and certain service businesses are eligible Professional corporations, personal service and medical organizations are eligible but not if their customers must personally visit the project site being financed with JDA funds Not eligible Retail, hotel, residential facilities Loans for rolling stock, motor vehicles or waterborne craft **Process** Applications are submitted by Local Development Corporations in coordination with ESD regional offices Borrower must secure letters of commitment for all other elements of project financing prior to filing application Contact Contact your ESD regional office. Information

This is an overview of the program, and does not include all requirements and details.